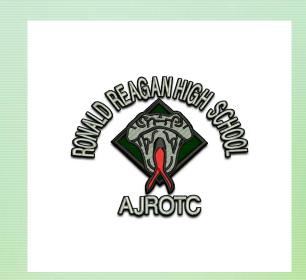
Reagan High JROTC Booster Club Meeting

January 9, 2024

PLEASE SIGN IN ON THE SHEET NEAR THE DOOR.





2023-24 Board Members

- President: Erin Pruetz
- 1st VP (Merchandise): Sonia Martinez
- 2nd VP (Bazaar): Lisa Vaello
- Treasurer: Annette Davis
- Secretary: Melissa Reyes
- PTA Liaison: Julie Pietsch



Agenda

- Welcome and Call to Order: Erin Pruetz
- Posting Minutes: Melissa Reyes
- Treasurer Report: Annette Davis
- Board and Committee Reports
- Program News: LTC Livingston & MSG Tijerina
- > Adjournment: President



Posting Minutes - Melissa Reyes

TREASURER'S REPORT – presented by Annette Davis

Treasurer's \$11,622.44 Total Deposits: \$5465.45

Ending Bank Balance in November 2023: \$16242.05

Bazaar: \$14, 732.20

Total Expenses: pending total

1ST **VP FUNDRAISING REPORT** – presented by Sonia Martinez

Family Dinner Night, 14 December, 4-8 pm

Erin shared some fundraising reminders on RaiseRight

Upcoming Family Events: Possible Kendra Scott night at La Cantera – Mother's Day/Valentine's Day, Pei Wei, Joyo – off Hildebrand – in-store night, Andy's Custard on Wilderness Oak and Hardy Oak, P Terry's, Chicken Salad Chick

2ND VP FUNDRAISING REPORT – presented by Lisa Vaello

2023 Holiday Bazaar Update: Sign up for Shifts, Purchase Child Fil A Meal with working link, 70 vendors sign-up, Silent Auction – 60+ items, Raffle tickets DUE BACK ON 12/06, 3 musical Performances (Stone Oak Elementary, Second Act, Lopez Orchestra)

- Get word out on Santa Events
- Poston social media
- Print flyers Distribute to community.

Discussion on giving a coupon of \$2 per choir participant.

PTA LIAISON'S REPORT – presented by Julie Pietsch

Reagan PTA - \$7.50 to join, Open Registration is currently still available.

BATTALION EVENTS - MSG Tijerina

Shared upcoming events coming up through 23 March: **13 January – no meet**



Meeting Minutes Approval

Vote to approve meeting minutes from the October 2023 JROTC Booster Club meeting.

- Motion 1
- Motion 2
- Discussion
- Vote to approve



Treasurer Report - Annette Davis

Starting **BANK** Balance in May 2023 = \$1 3,371.78

Deposits: \$892.43

5/2 - RaiseRight\$ 425/2 - Amazon Smiles\$ 114.725/2 - Amazon Smiles (final)\$ 184.635/22 - Torchy's\$ 2505/22 - Willies\$ 185/24 - Benevity donation:\$ 282.505/31 - Bank Interest:\$ 00.58

Expenses: \$ 424.73

5/26 - Stuf Safari San Jose Cal \$ 424.58

- Stuffed Rattlers

5/31 - Service charges \$00.15

Ending **BANK** Balance in May 2023 = \$ 13,839.52

Starting **CASH** on hand balance (May)- \$ 911

zero cash transactions

Ending **CASH** on hand balance (May) = \$911

Starting **BANK** Balance in June 2023 = \$ 13,839.52

Deposits: \$276.75

6/27 - Benevity donation: \$ 276.25 6/30 - Bank Interest: \$ 00.50

Expenses: \$ 2416.30

6/7 - Ck 1435 - End of Year event \$ 2200.00 6/29 - Post All Mail CE \$ 216.00 6/30 - Service charges \$ 00.30

Ending **BANK** Balance in June 2023 = \$ 11,699.97

Starting **CASH** on hand balance (June)- \$911

zero cash transactions

Ending \underline{CASH} on hand balance (June) = \$911

End of Fiscal Year - AUDIT PERFORMED IN JULY (covered later by audit committee)



Treasurer Report - Annette Davis

Starting **BANK** Balance in July 2023 = \$ 11,699.97

Deposits: \$ 508.08

```
      7/5
      - RaiseRight
      $ 31.30

      7/6
      - Square deposit
      $ 153.26

      7/7
      - Square deposit
      $ 27.00

      7/26
      - Benevity donation:
      $ 135.00

      7/31
      - Spirit night (May)- Willie's
      $ 5.06

      7/31
      - Spirit night (Apr) - Kneaders
      $ 156.00

      7/31
      - Bank Interest:
      $ 00.46
```

Expenses: \$ 1,420.92

```
      7/5 - SquareSpace - website
      $ 350.73

      Reimbursements for award ceremony
      7/6 - 1438 - Erin Pruetz
      $ 150.00

      7/11 - 1437 - Col Livingston
      $ 903.75

      7/31 - Intuit/Quickbooks
      $ 15.99

      7/31 - Service charges
      $ 00.45
```

Ending **BANK** Balance in July 2023 = \$ 10,787.13

Starting **CASH** on hand balance (July)- \$ 911

7/5 - New parent/Cadet Orientation \$ 387

Ending $\underline{\mathbf{CASH}}$ on hand balance (July) = \$ 524



Treasurer Report - Annette Davis

Expenses: \$ 2,996.73

Starting **BANK** Balance in Dec 2023 = \$ 16,242.05

Deposits: \$ 17,420.35

12/01 - Square deposits	\$ 28.53 \$ 38.24 \$ 105.61 \$ 1,055.00
12/04 - square deposit	\$ 38.24
- Square deposit	\$ 105.61
- Mobile/check deposits	\$ 1.055.00
12/05 - Raise Right	\$ 50.85
12/06 - Raffle tickets cash deposit	\$ 1,104.00
- Benevity	\$ 185.00
- Square deposit	\$ 425.07
- Mobile/check deposits	\$ 1 520 00
12/07 - Square deposit	\$ 185.00 \$ 435.07 \$ 1,520.00 \$ 302.20 \$ 645.00
- Mobile/check deposits	\$ 502.20 \$ 645.00
12/08 - Raffle tickets cash deposit	\$ 1,769.00
- Raise Right	\$ 1,/09.00 \$ 01.00
	\$ 31.30 \$ 400.69
- Square deposit	\$ 499.00
12/11 - Square deposit	\$ 1/2.98
- Square deposit	\$ 6,742.49
- Mobile/check deposits	\$ 510.00
12/12 - Square deposit	\$ 48.05
12/13 - Square deposit	\$ 1,709.00 \$ 31.30 \$ 499.68 \$ 172.98 \$ 6,742.49 \$ 510.00 \$ 48.05 \$ 9.66
- Raffle/other merch cash deposit	\$ 1,745.77
12/14 - Square deposit	\$ 67.39
12/22 - Square deposit	\$ 19.62
12/29 - Benevity	\$ 67.39 \$ 19.62 \$ 333.75 \$ 01.16
- Bank Interest:	\$ 01.16

```
12/07 - Ck 1444 - Cadet breakfast/inspection
                                                 $583.22
     12/11 -Quickbooks monthly charge
                                                 $ 31.98
           - Chick-fil-A - bazaar vendor meals $652.13
     12/12 - Check 1445 - AM Santa
                                                 $225.00
     12/13 - White house ornaments (reorder)
                                                 $603.50
     12/26 - Check 1446 - PM Santa
                                                 $150.00
     12/27- Ck 1443 -Bundt cake cards
                                                 $ 750.00
     12/31 - Service charges
                                                 $ 00.90
Ending BANK Balance in Dec 2023 = $ 30,665.67
Starting CASH on hand balance (Dec)- $ 1250.39
       - cash box (Sonia: $146.39)
          - several cash deposits made
Ending CASH on hand balance (Dec) = $146.38
```



Treasurer Report Budget for 2023-2024 School year

Tr	\mathbf{r}		$n \cap$
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-	Bazaar	\$ 17,815
-	Raise Right	\$ 200
_	Spirit night	\$ 890

Swag:

Tue	, .	
-	Ornament sales	\$ 940
-	Bundt Cake	\$ 675
-	Fence Signs	\$ 316
-	T-shirt	\$ 1,990
-	Sweater	\$ 1,155
-	Beanie/scarfs	\$ 520
-	Popsocket	\$ 50
-	Old inventory	\$ 80

MISC

-	Donations (cash)	\$ 29
-	Corporate donations	\$ 3,000
-	Bank Interest	\$ 6
_	CC fees collected	\$164

Total income: \$27,830

Expenses

aar Costs Cadet share (25% net)	\$ 3,100 \$ 3,679
ale items Ornament purchase 2023 (50) Bundt cakes (50) Fence signs/decals Mighty imprints (shirts/sweaters) Other/New Resale items	\$ 1,178 \$ 750 \$ 400 \$ 1,600 \$ 800
New parent/cadet orientation Veterans Day Parade Turkey Shoot Military Ball	\$ 200 \$ 500 \$ 400 \$ 900 \$ 600 \$ 950 \$ 3,300 \$ 2,000
Bank charges Square charges 990N Taxes Texas sales and use tax Charms renewal - Mailbox Misc expenses/end of year gifts Website Accountant Program/Quickbooks	\$ 3 \$ 300 \$ 0 \$1,100 \$ 350 \$ 330 \$ 200 \$ 500 \$ 500 \$ 4.190
	Cadet share (25% net) ale items Ornament purchase 2023 (50) Bundt cakes (50) Fence signs/decals Mighty imprints (shirts/sweaters) Other/New Resale items grams New parent/cadet orientation Veterans Day Parade Turkey Shoot Military Ball Service project Award Ceremony Fiesta Texas/EOY Activity Teams Aid Scholarship cost Bank charges Square charges 990N Taxes Texas sales and use tax Charms renewal - Mailbox Misc expenses/end of year gifts Website

Total expenses: \$27,830 Net: \$0



Treasurer Report Budget with actual for 2023-2024 School year

Income							
	r (B \$17,815) Vendors (B \$ 4,530) - Indoor - Outdoor Vendors - NESID (B \$ 165) - Indoor	\$ 22,163.48 \$ 4,289 \$ 279	\$ 3900 \$ 385	Expenses - Baza - - -	ar Costs (B \$3,100) Cadet share (25% net) (B \$3,679) Bazaar - Square charges	\$ 8,20 estimate	00.22 \$ 3220.78 \$ 4717.00 \$ 262.44
	- Outdoor Food Services permit (new) Silent auction (B \$ 4,775) Raffle (B \$8,025) Breakfast/Cookies with Santa Box Lunches (B \$320) Corporate Sponsors (new)	\$ 105 \$ 6,055 \$ 8,255 \$ 748 \$ 810 \$ 1,250	\$ 0 5 5 5 3.48/\$ 380 0	- Resa - - - - -	le items Ornament purchase 2023 (B \$1,17 Bundt cakes (50) (B \$750) Fence signs/decals (B \$400) Mighty imprints (shirts/sweaters) (E Other/New Resale items-Rattlers (3 \$1,600)	\$1.33 \$1,212/60 \$750/50 \$294.00 \$760.75 \$424.58
- Spirit r - Spring	Right (B \$200)	\$ 290.14 \$ 667.80		- Progi - - - -	New parent/cadet orientation (B \$2 Veterans Day Parade (B \$500) - No Turkey Shoot (B \$400) - Nov Breakfast for Cadets Inspection (\$5	ov´	\$ 387 \$ 286.59 \$ 583.22
- Swag: - - - - -	Ornament sales (B \$940) Bundt Cake (B \$675) Fence Signs (B \$316) Yard Signs (new) T-shirt (B \$1,990)	\$ 4,452.14	\$ 1223.14 \$ 1100 \$ 150 \$ 280 \$ 319.28		Military Ball (B \$900) - Feb Service project (B \$600) Award Ceremony (B \$950) - Ma Fiesta Texas/EOY Activity (B \$2,80 Teams Aid Scholarship (B \$ 2,000)		\$ 509 \$ 0 \$ 0 \$ 0 \$ 0 \$ 125
	- `w/JROTĆ Hoodies (B \$1,155) - w/JROTC Beanie/scarfs (B \$520) Popsocket (B \$50) Rowdy Rattler (new)		\$ 300 \$ 80 \$ 160 \$ 80/\$ 132 \$ 50 \$ 552.72	- Misc - - - - -	cost Bank charges (B \$ 3) Square charges (B \$ 300) 990N Taxes (B \$0) Texas sales and use tax (B \$1,100 Charms renewal (B \$ 350) Mailbox (B \$ 330)	\$ 5,42 D)	28.23 \$ 2.85 \$ 281.60 \$ 0 \$ 218.04 \$ 0
- MISC - - - - -	Old inventory (B \$80) Donations (cash) (B \$29) Corporate donations (B \$3,000) Corporate Sponsors (new) Bank Interest (B \$6) CC fees collected (B \$164)	\$ 4,487.94	\$ 8.72 \$ 1,781.25 \$ 2,300.00 \$ 3.75 \$ 215.29	Total expens	Misc expenses/end of year gifts (B Website (B \$ 500) Accountant Program/Quickbooks Buffer/unknown needs (B\$ 4,190) - es: (B \$27,830) \$ 13,100.93	(B \$ 500)	\$ 0 \$ 350.73 \$ 111.93 \$ 4.463.48
	CC fee overpayment/Bazaar		\$ 178.93	- Neι. (D \$0)	\$ 13,100.93		

Total income: (B \$27,830)

\$ 32,061.5



Treasurer Report Approval

Vote to approve the Treasurer's reports for the October 2023 JROTC Booster Club

- Motion 1
- Motion 2
- Discussion
- Vote to approve



Reimbursement Requests

- All purchases have to be approved by either the committee chair and/or the board.
- We can not reimburse taxes.
- A reimbursement form needs to be filled out, and delivered to either the committee chair and/or the board member that approved the purchase.
- Keep in mind that we do have a line item budget and we have to try to stay with in that budget as much as possible.



Board and Committee Reports

- President Erin Pruetz
- 1st VP Sonia Martinez
- 2nd VP Lisa Vaello
- PTA Liaison Julie Pietsch



President's Report - Erin Pruetz

- Welcome
 - Bazaar recap



Communications Reminders

Facebook Pages
Please "LIKE" the Ronald
Reagan JROTC Booster Club and
the Holiday Bazaar Facebook
pages.

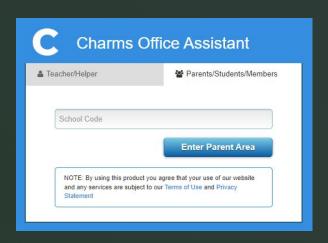
https://www.facebook.com/ JROTCHolidayBazaar

https://www.facebook.com/ reaganirotcbooster

GroupMe
https://groupme.com
Apps can be found in App Stores



Charms
Sign up at https://www.charmsoffice.com/
School Code: ReaganJROTC



Web Site www.ReaganJROTCBoosterClub.com





1st VP Report - Sonia Martinez

- Torchy's Spirit Night. Earned \$400.00
- Upcoming Fundraisers
- 17OCT2023. Raising Cane's Stone Oak Parkway 5pm-10pm
- Board and Brush 19178 Blanco Rd. Ste 107
- 200CT2023 at 6:30 p.m.

- SPRING FUNDRAISER IDEAS
- Raider Event.

The Washtub Gift Cards

- Burger in a Bag
- GoFundMe



Fundraising Reminders

Benevity

 Many large corporations like AT&T and USAA use Benevity for charitable donation matching. Check to see if yours does! Reagan JROTC Booster is set up in their system.

Join 900+ Leading Brands Who Use Benevity





















RaiseRight

- Online and Physical Gift Cards
- Earn money back toward JROTC with every purchase
- Use code JBXQVJAP5W53





www.raiseright.com



JROTC Family Dinner Night

Panda Express: Virtual Community Fundraiser 24 JAN 2024

Panda Express Locations Nationwide

Hours: All day

Online for pickup code: 918261





Future JROTC Family Dinner Night Events for this Academic Year

• Nov. 15, 2023

Dec. 14, 2023

Chipotle - The Vineyard Panera - The Vineyard



BEST. MERCH. EVER.







Reagan Rattlers T-shirt \$25 Reagan Rattlers Hoodies \$40

<u>Click Here to Shop Reagan T-Shirts</u> <u>Click Here to Shop Reagan Hoodies</u>





2023 Commemorative
White House Christmas Ornament
\$30

Click Here to Shop Ornaments

CORPORATE SPONSORSHIPS



\$10
Click Here to Shop for
Pop Sockets

Rowdy Rattler Stuffed Snake w/ Reagan Bandana

\$15

Click Here to Shop for Rowdy



Nothing Bundt Cakes Cards

1 Free Bundlet/Month for a Year
\$25

Click Here to Shop for NBC Cards

High Visibility
Corporate Sponsorships
Available

Click Here to Shop for Corporate Sponsorships

SPONSORED BY THE REAGAN JROTC BOOSTER CLUB

CLICK FOR MORE REAGAN- & JROTC-BRANDED MERCH!

Click Here to Shop





The Official 2023 White House Christmas Ornament

The JROTC Booster Club will once again offer the official White House Christmas ornament as part of our fundraising program for this calendar year.

These are in stock and ready for your purchase for \$30.

Prior years are available too!





SPONSORSHIPS

New This Year!

Corporate Sponsorships are available

Three tiers at \$200, \$300, and \$500 annually

See site for details. www.ReaganJROTCBoosterClub.com



2nd VP Report - Lisa Vaello - HOLIDAY BAZAAR UPDATE

- A HUGE THANK YOU TO
EVERYONE WHO MADE THIS
YEAR A SUCCESS!



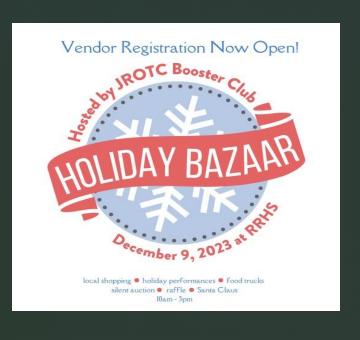
- \$22,163.48 Gross



2023 Vendor Feedback

- 23 out of 70 Vendors:
- Average by Category:
 - Registration 9
 - Communication 10
 - Traffic 7
 - Advertising 8
 - Assistance 9
 - Likely to Return 8
 - Overall 8

Overall, while there were positive aspects highlighted, suggestions for improvement centered on better communication, traffic flow, booth placements, and enhanced advertising to increase patron engagement and sales.





2023 Vendor Feedback

- Vendor Registration Process received ratings from 4 to 10. Most found it straightforward,
 although some had suggestions for improvements, like providing diagrams of table placements.
- **Communication** leading up to the event was generally rated positively, although there were instances where specific information or instructions were suggested for improvement.
- Event Location (Ronald Reagan High) had varied ratings. Some appreciated the indoor setup,
 while others mentioned crowded walkways or desired better visibility.
- Patron Traffic to Booths ranged from decent to crowded, but some vendors felt the traffic did
 not translate into sufficient sales.
- Advertising Quality varied, with positive feedback but also suggestions to increase visibility from roads or external areas.
- Help and Support during the Event received mixed reviews. Some praised the assistance during setup but noted a lack of support during breakdown or exit.
- **Likelihood of Returning as a Vendor** was generally high, with most expressing a willingness to participate again.
- **Improvement Suggestions** included clearer signage, better booth placements, more engaging advertising, involvement of school clubs, and enhancing traffic flow to increase sales.



PTA Liaison - Julie Pietsch

- Please consider joining the Reagan PTA
 - Benefits for family and students
 - Cost is \$7.50...about the same cost as a Starbucks latte
 - www.joinpta.org

Join Reagan PTA.



PTA BENEFITS

*Scholarship Opportunities

*Volunteer opportunites

*Reflections Art Program

*Member Discount

Open Registration \$7.50

Contact: membership@ronaldreaganpta.org

www.joinpta.org





PTA Liaison - Julie Pietsch

LINK TO OUR Welcome Packet **SCAN ME**

If you haven't already, please check out the PTA Welcome Packet for important school year information

https://www.smore.com/34vwe



Battalion Events

13 Jan: Archery State Qualifier Houston, TX

20 Jan: USACC 5th BDE Drill Championship (Regionals) Henry B. Gonzalez Convention Center

23-25 Jan: All-Rank Promotion Assessment Reagan ROTC Bldg.

30 Jan: January Cadet of the Month Reagan ROTC Bldg.

3 Feb: Rattler Battalion Military Ball Club at Sonterra

5 Feb: VEX Robotics UIL Texas State Championship Houston, TX

16-17 Feb: Birdville ISD JROTC Military Skills Invitational Birdville HS - North Richland Hills, TX

22 Feb: CMP Air Rifle Qualifier LEE ROTC Range

24 Feb: Aerial Drone Competition Katy, TX (Day Trip)

27 Feb: February Cadet of the Month Reagan ROTC Bldg.

2 Mar: 5th BDE Raider Championship Camp Henson

7 Mar: Bexar County JROTC Air Rifle Championship L.E.E. Range

23 Mar: Spring Orienteering Challenge Canyon Lake HS

23 Mar: NISD District Drill Competition Stevens HS

26 Mar: March Cadet of the Month Reagan ROTC Bldg.

27-28 Mar: NEISD Cadet of the Year Board Location TBD

6 Apr: Central Catholic Skills Meet (Air/Drill) Central Catholic HS

13 Apr: Texas JROTC Military Skills Meet O'Connor HS



Adjournment

Thank you for your attendance. We encourage you to stay involved this year by attending our meetings and keeping up with our activities on our Website.

Our next meeting will be Tuesday, December 5, at 7:00pm.

If you have not signed in for this meeting, please do so on the sheet at the back of the room.