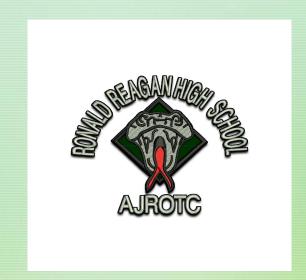
Reagan High JROTC Booster Club Meeting

March 5, 2024

PLEASE SIGN IN ON THE SHEET NEAR THE DOOR.





2023-24 Board Members

- President: Erin Pruetz
- 1st VP (Merchandise): Sonia Martinez
- 2nd VP (Bazaar): Lisa Vaello
- Treasurer: Annette Davis
- Secretary: Melissa Reyes
- PTA Liaison: Julie Pietsch



Agenda

- Welcome and Call to Order: Erin Pruetz
- Posting Minutes: Melissa Reyes
- Treasurer Report: Annette Davis
- Board and Committee Reports
- Program News: LTC Livingston & MSG Tijerina
- > Adjournment: President



Posting Minutes - Melissa Reyes

6 February 2024

TREASURER'S REPORT - Annette Davis

Starting bank balance - \$30,665.67, Ending Bank balance _ \$30, 045.86 No cash transactions in January 2024, Total expenses: \$20, 631.29, Net \$11, 771.50

PRESIDENT'S REPORT – Erin Pruetz

Nominating committee is currently being coordinated; need to fill President and 1st VP (Bazaar) for next year's board.

Spring Fundraising – Raising \$7K to avoid having cookie sales

Utilizing GoFundMe account for JROTC for raising money.

Discussion focused on engaging more parents into the booster club and attending JROTC events. Utilization of Funds: Brainstorm and pull together the budget before the end of the year.

1ST VP FUNDRAISING REPORT – presented by Sonia Martinez

22 February: Andy's Frozen Custard, off Wilderness Oak, \$1 will be donated from all purchases, 5-9pm

12 March: Panda Express (Virtual), 26% profit from all sales, Share worldwide as all sales are from across the US

17 April: Smokey Mo's BBQ, all day profit

14 May: Chick-Fil-A, 20% profit

Fundraisers: Consideration to move to every other month as opposed to each month. Further discussion?

PTA LIAISON'S REPORT – presented by Erin Pruetz (Julie Pietsch unable to attend)

Blossom Scholarship - scholarship for kids going into education, 8:30am 19 March Recipients breakfast

Health & Wellness Symposium

Reagan High 25th Anniversary, Mon, 29 April, 6pm, Alumni Welcome!

Happy Birthday Ronald Reagan! He would have been 113 years old.

MSG Tijerina requested funds for Rifle Stands. Off-hand Shooting Stands - Champions Choice; 6 stands to purchase \$160 a piece; Discussion and voting for next month (March)



Meeting Minutes Approval

Vote to approve meeting minutes from the October 2023 JROTC Booster Club meeting.

- Motion 1
- Motion 2
- Discussion
- Vote to approve



Treasurer Report - Annette Davis

Starting **BANK** Balance in May 2023 = \$1 3,371.78

Deposits: \$892.43

5/2 - RaiseRight\$ 425/2 - Amazon Smiles\$ 114.725/2 - Amazon Smiles (final)\$ 184.635/22 - Torchy's\$ 2505/22 - Willies\$ 185/24 - Benevity donation:\$ 282.505/31 - Bank Interest:\$ 00.58

Expenses: \$ 424.73

5/26 - Stuf Safari San Jose Cal \$ 424.58

- Stuffed Rattlers

5/31 - Service charges \$00.15

Ending **BANK** Balance in May 2023 = \$ 13,839.52

Starting **CASH** on hand balance (May)- \$ 911

zero cash transactions

Ending **CASH** on hand balance (May) = \$911

Starting **BANK** Balance in June 2023 = \$ 13,839.52

Deposits: \$276.75

6/27 - Benevity donation: \$ 276.25 6/30 - Bank Interest: \$ 00.50

Expenses: \$ 2416.30

6/7 - Ck 1435 - End of Year event \$ 2200.00 6/29 - Post All Mail CE \$ 216.00 6/30 - Service charges \$ 00.30

Ending **BANK** Balance in June 2023 = \$ 11,699.97

Starting **CASH** on hand balance (June)- \$911

zero cash transactions

Ending <u>CASH</u> on hand balance (June) = \$911

End of Fiscal Year - AUDIT PERFORMED IN JULY (covered later by audit committee)



Treasurer Report - Annette Davis

Starting **BANK** Balance in July 2023 = \$ 11,699.97

Deposits: \$ 508.08

```
      7/5
      - RaiseRight
      $ 31.30

      7/6
      - Square deposit
      $ 153.26

      7/7
      - Square deposit
      $ 27.00

      7/26
      - Benevity donation:
      $ 135.00

      7/31
      - Spirit night (May)- Willie's
      $ 5.06

      7/31
      - Spirit night (Apr) - Kneaders
      $ 156.00

      7/31
      - Bank Interest:
      $ 00.46
```

Expenses: \$ 1,420.92

```
      7/5 - SquareSpace - website
      $ 350.73

      Reimbursements for award ceremony
      7/6 - 1438 - Erin Pruetz
      $ 150.00

      7/11 - 1437 - Col Livingston
      $ 903.75

      7/31 - Intuit/Quickbooks
      $ 15.99

      7/31 - Service charges
      $ 00.45
```

Ending **BANK** Balance in July 2023 = \$ 10,787.13

Starting **CASH** on hand balance (July)- \$ 911

7/5 - New parent/Cadet Orientation \$ 387

Ending $\underline{\mathbf{CASH}}$ on hand balance (July) = \$ 524



Treasurer Report - Annette Davis

Starting **BANK** Balance in Feb 2023 = \$ 30,045.86

Deposits: \$ 336.17

 2/05 -Check for bundt cakes sales
 \$ 100.00

 2/28 - Benevity
 \$ 235.00

 2/29 - Bank Interest:
 \$ 01.17

Expenses: \$ 1,237.71

2/02 - Chk 1449 -TSS Photography -\$ 330.002/16 - Chk 1451 -Reimburse -Livingston\$ 357.262/20 - Ckk 153 - PM Music Productions\$ 550.002/29 - Service charges\$ 00.45

Ending **BANK** Balance in Feb 2023 = \$ 29,144.32

Note: Check 1450 for PM Music Production went missing a duplicate check was made and deposited. Waiting to see if he finds it before we apply a stop payment.

Pending checks March:

Credits:

Canes \$ 53.08 Panda \$149.91 Chipotle \$152.46

Debts:

Check 1452 - Reagan JROTC General Fund \$ 4,716.00

- 25% portion from Bazaar

- to be used for items that will benefit the entire

battalion as a whole

Starting **CASH** on hand balance (Jan)- \$ 146.38

- cash box \$146.38
- No cash transactions
- No deposits

Ending \underline{CASH} on hand balance (Jan) = \$ 146.38



Treasurer Report Budget for 2023-2024 School year

Tr	\mathbf{r}		$n \cap$
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-	Bazaar	\$ 17,815
-	Raise Right	\$ 200
_	Spirit night	\$ 890

Swag:

"ue	, .	
-	Ornament sales	\$ 940
-	Bundt Cake	\$ 675
-	Fence Signs	\$ 316
-	T-shirt	\$ 1,990
-	Sweater	\$ 1,155
-	Beanie/scarfs	\$ 520
-	Popsocket	\$ 50
-	Old inventory	\$ 80

MISC

-	Donations (cash)	\$ 29
-	Corporate donations	\$ 3,000
-	Bank Interest	\$ 6
_	CC fees collected	\$164

Total income: \$27,830

Expenses

aar Costs Cadet share (25% net)	\$ 3,100 \$ 3,679
ale items Ornament purchase 2023 (50) Bundt cakes (50) Fence signs/decals Mighty imprints (shirts/sweaters) Other/New Resale items	\$ 1,178 \$ 750 \$ 400 \$ 1,600 \$ 800
New parent/cadet orientation Veterans Day Parade Turkey Shoot Military Ball	\$ 200 \$ 500 \$ 400 \$ 900 \$ 600 \$ 950 \$ 3,300 \$ 2,000
Bank charges Square charges 990N Taxes Texas sales and use tax Charms renewal - Mailbox Misc expenses/end of year gifts Website Accountant Program/Quickbooks	\$ 3 \$ 300 \$ 0 \$1,100 \$ 350 \$ 330 \$ 200 \$ 500 \$ 500 \$ 4.190
	Cadet share (25% net) ale items Ornament purchase 2023 (50) Bundt cakes (50) Fence signs/decals Mighty imprints (shirts/sweaters) Other/New Resale items grams New parent/cadet orientation Veterans Day Parade Turkey Shoot Military Ball Service project Award Ceremony Fiesta Texas/EOY Activity Teams Aid Scholarship cost Bank charges Square charges 990N Taxes Texas sales and use tax Charms renewal - Mailbox Misc expenses/end of year gifts Website

Total expenses: \$27,830 Net: \$0



Treasurer Report Budget with actual for 2023-2024 School year

Income	0.00.400.40		
- Bazaar (B \$17,815) - Vendors (B \$ 4,530) - Indoor - Outdoor - Vendors - NESID (B \$ 165) - Indoor - Outdoor - Outdoor - Food Services permit (new) - Silent auction (B \$ 4,775) - Raffle (B \$8,025) - Breakfast/Cookies with Santa - Box Lunches (B \$320) - Corporate Sponsors (new)	\$ 22,163.48 \$ 4,285 \$ 3,900 \$ 385 \$ 275 \$ 275 \$ 105 \$ 6,055 \$ 8,255 \$ 748.48/\$ 380 \$ 810 \$ 1,250	Expenses - Bazaar - Costs (B \$3,100) - Cadet share (25% net) (B \$3,679) - Bazaar - Square charges - Resale items - Ornament purchase 2023 (B \$1,178/50) - Bundt cakes (50) (B \$750) - Fence signs/decals (B \$400) - Mighty imprints (shirts/sweaters) (B \$1,600) - Other/New Resale items-Rattlers (B \$800)	\$ 8,193.47 \$ 3215.03 \$ 4716.00 \$ 262.44 \$ 3,441.33 \$ 1,212/60 \$ 750/50 \$ 294.00) \$ 760.75
- Raise Right (B \$200) - Spirit night (B \$890) - Spring FundRaiser (New - TBA) - Swag: - Ornament sales (B \$940) - Bundt Cake (B \$675) - Fence Signs (B \$316) - Yard Signs (new) - T-shirt (B \$1,990) - w/JROTC - Hoodies (B \$1,155)	\$ 390.14 \$ 667.80 \$ 4,552.14 \$ 1,223.14 \$ 1,200 \$ 150 \$ 280 \$ 319.28 \$ 300 \$ 80	- Other/New Resale items-Rattiers (B \$800) - Programs - New parent/cadet orientation (B \$200) - Ju - Veterans Day Parade (B \$500) - Nov - Turkey Shoot (B \$400) - Nov - Breakfast for Cadets Inspection (\$500) - Military Ball (B \$900) - Feb - Service project (B \$600) - Award Ceremony (B \$950) - May - Fiesta Texas/EOY Activity (B \$2,800) - Teams Aid Scholarship (B \$ 2,000)	\$ 424.58 \$ 3,128.07 lu \$ 387 \$ 286.59 \$ 583.22 \$ 509 \$ 1,237.26 \$ 0 \$ 0 \$ 0 \$ 125
- ŵ/JRÓTC´ - Beanie/scarfs (B \$520) - Popsocket (B \$50) - Rowdy Rattler (new) - Old inventory (B \$80) - MISC - Donations (cash) (B \$29) - Corporate donations (B \$3,000) - Corporate Sponsors (new) - Bank Interest (B \$6) - Sales Tax Collected - CC fees collected (B \$164) - CC fee overpayment/Bazaar	\$ 160 \$ 80/\$ 132 \$ 50 \$ 552.72 \$ 25 \$ 4,867.88 \$ 8.72 \$ 2,156.25 \$ 2,300.00 \$ 6.21 \$ 2.48 \$ 215.29 \$ 178.93	- Misc cost - Bank charges (B \$ 3) - Square charges (B \$ 300) - 990N Taxes (B \$0) - Texas sales and use tax (B \$1,100) - Charms renewal (B \$ 350) - Mailbox (B \$ 330) - Misc expenses/end of year gifts (B\$ 200) - Website (B \$ 500) - Accountant Program/Quickbooks (B \$ \$ 500) - Buffer/unknown needs (B\$ 4,190) - Trailer	\$ 5,900.85 \$ 3.75 \$ 281.60 \$ 0 \$ 276.40 \$ 349.00 \$ 0 \$ 0 \$ 350.73 500) \$ 175.89 \$ 4,463.48
Total income: (B \$27,830)	\$ 32,641.44		663.72
		Net: (B \$0) \$ 11,977.72 (about \$5000 left of anticipated pen	ding expenses)



Treasurer

Treasurer Report Budget for 2024-2025 School year

Income						
 Bazaar Vendors Vendors - NESID Food services permit Silent auction 	\$ \$	4,225 275 0 6,000	Expenses - Bazaar	Costs Battalion share (25% net) - earmark Bazaar - Square charges		\$ 3,400 \$ 4,400 \$ 400
 Raffle Breakfast/Cookies with Sa Box Lunches Corporate Sponsors 	inta \$ '	8,000 1,000 800 1,250	- Resale - - - - -	items Ornament purchase 2024 (50) Bundt cakes (50) Fence signs/decals Mighty imprints (shirts/sweaters) Other/New Resale items-Rattlers		\$ 1,178 \$ 1,050 \$ 400 \$ 1,600 \$ 800
Raise RightSpirit nightSpring FundRaiser (New - TBA)	\$ 200 \$ 400 \$		- Progran - -	ns New parent/cadet orientation- July Veterans Day Parade - Nov Turkey Shoot - Nov		\$ 400 \$ 500 \$ 600
 Swag: Ornament sales Bundt Cake Fence Signs Yard Signs T-shirt (w or w/o JROTC) Hoodies (w or w/o JRTOC 	\$ \$ \$ \$)	1,000 1,000 150 280 1,000 600		Military Ball - Feb - Music and photos - Cake and drinks - Military ball tickets for all Cadets (\$33x1) Service project Award Ceremony - May Battalion EOY Activity - May Battalion Cadet Aid Scholarship - year round	125)	\$ 900 \$ 400 \$ 4,125 \$ 600 \$ 1,000 \$ 3,300 \$ 1,000
PopsocketRowdy RattlerOld inventory	\$ \$ \$	50 400 25	- Misc co - - -	Bank charges Square charges (not bazaar) 990N Taxes		\$ 6 \$ 150 \$ 0
 MISC Donations (cash) Corporate donations Corporate Sponsors Bank Interest Sales Tax Collected CC fees collected 	\$ 4,168 \$ \$ \$ \$ \$ \$ \$	10 900 2,300 8 400 550	- - - - - - Total expenses:	Texas sales and use tax Charms renewal Mailbox Misc expenses/end of year gifts Website Accountant Program/Quickbooks Battalion improvements (goal \$5,000)-earmark		\$ 400 \$ 350 \$ 330 \$ 200 \$ 400 \$ 500 \$ 2,434
Total income:	\$ 30,823		Net: \$0		Ψ 30,623	



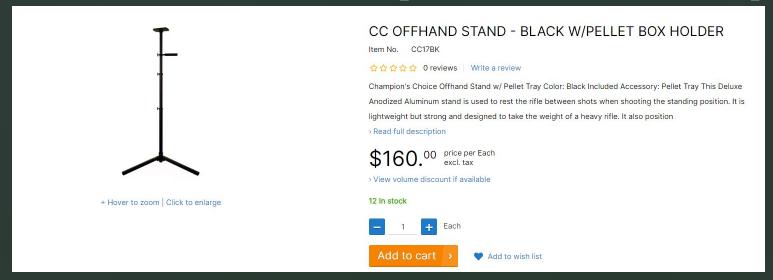
Treasurer Report Approval

Vote to approve the Treasurer's reports

- Motion 1
- Motion 2
- Discussion
- Vote to approve



Treasurer Report - Item approval



MSG request aid in purchasing these stands for the Riffle team. As this is an asset that will stay with the school for for use for all potential future members of the Riffle team. I feel this falls within our Mission statement. MSG asked that we help by paying for 6 (he needs 12) \$160x6 = \$960 + tax

I propose we pay for all 12 \$160x12 = \$1920 + Tax

Vote to approve the Purchase approval

- Motion 1; Motion 2; Discussion; Vote to approve



Treasurer Report - Item approval

At the beginning of the year we (the board) asked Col and MSG, how much do we need to raise to do away with the cookie sales. They gave us a challenge for \$7,000.

I don't think we ever got official approval from the general membership for this new challenge, only board approval.

Vote to approve the challenge

- Motion 1
- Motion 2
- Discussion potential discussion topics what will this be used for??, How can we confirm how it is being used?
- Vote to approve



Reimbursement Requests

- All purchases have to be approved by either the committee chair and/or the board.
- We can not reimburse taxes.
- A reimbursement form needs to be filled out, and delivered to either the committee chair and/or the board member that approved the purchase.
- Keep in mind that we do have a line item budget and we have to try to stay with in that budget as much as possible.



Board and Committee Reports

- President Erin Pruetz
- 1st VP Sonia Martinez
- 2nd VP Lisa Vaello
- PTA Liaison Julie Pietsch



President's Report - Erin Pruetz

- Nominating Committee
 - Thank you, Fiona Octabec
 - Two open positions were announced at the February meeting and sent to general membership
 - Brian Pietsch President
 - Michele Legg 1st VP (Bazaar/Fundraising)
 - Nominations will be taken from the floor at the April 2 meeting
- Annette Davis, Rifle Stand Purchase



Communications Reminders

Facebook Pages
Please "LIKE" the Ronald
Reagan JROTC Booster Club and
the Holiday Bazaar Facebook
pages.

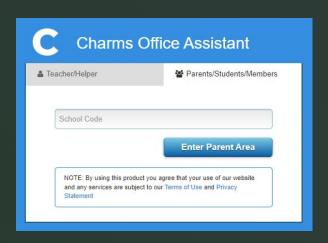
https://www.facebook.com/ JROTCHolidayBazaar

https://www.facebook.com/ reaganirotcbooster

GroupMe
https://groupme.com
Apps can be found in App Stores



Charms
Sign up at https://www.charmsoffice.com/
School Code: ReaganJROTC



Web Site www.ReaganJROTCBoosterClub.com





1st VP Report - Sonia Martinez

- Torchy's Spirit Night. Earned \$400.00
- Upcoming Fundraisers
- 17OCT2023. Raising Cane's Stone Oak Parkway 5pm-10pm
- Board and Brush 19178 Blanco Rd. Ste 107
- 200CT2023 at 6:30 p.m.
- SPRING FUNDRAISER IDEAS
- Raider Event.

The Washtub Gift Cards

- Burger in a Bag
- GoFundMe
- Future Spirit Nights:
 - Andy's Frozen Custard February 22nd
 - Panda Express March 12th



Fundraising Reminders

Benevity

 Many large corporations like AT&T and USAA use Benevity for charitable donation matching. Check to see if yours does! Reagan JROTC Booster is set up in their system.

Join 900+ Leading Brands Who Use Benevity





















RaiseRight

- Online and Physical Gift Cards
- Earn money back toward JROTC with every purchase
- Use code JBXQVJAP5W53





www.raiseright.com



JROTC Family Dinner Night

Panda Express Online Community Fundraiser March 12, 2024 ALL DAY Code: 918262

Any Panda Express Nationwide





Future JROTC Family Dinner Night Events for this Academic Year

March 12, 2024

Panda Express (Virtual)

April 17, 2024

Smokey Mo's BBQ

May 14, 2024

Chick-fil-A (Blanco @ 1604)



BEST. MERCH. EVER.







Reagan Rattlers T-shirt \$25 Reagan Rattlers Hoodies \$40

<u>Click Here to Shop Reagan T-Shirts</u> <u>Click Here to Shop Reagan Hoodies</u>





2023 Commemorative
White House Christmas Ornament
\$30

Click Here to Shop Ornaments

CORPORATE SPONSORSHIPS



\$10
Click Here to Shop for
Pop Sockets

Rowdy Rattler Stuffed Snake w/ Reagan Bandana

\$15

Click Here to Shop for Rowdy



Nothing Bundt Cakes Cards

1 Free Bundlet/Month for a Year
\$25

Click Here to Shop for NBC Cards

High Visibility
Corporate Sponsorships
Available

Click Here to Shop for Corporate Sponsorships

SPONSORED BY THE REAGAN JROTC BOOSTER CLUB

CLICK FOR MORE REAGAN- & JROTC-BRANDED MERCH!

Click Here to Shop





The Official 2024 White House Christmas Ornament

The JROTC Booster Club will once again offer the official White House Christmas ornament as part of our fundraising program for the 2024-25 calendar year

They will be ready for purchase in the fall for \$30 each.

Prior years are available now!





SPONSORSHIPS

New This Year!

Corporate Sponsorships are available

Three tiers at \$200, \$300, and \$500 annually

See site for details. www.ReaganJROTCBoosterClub.com



2nd VP Report - Lisa Vaello - HOLIDAY BAZAAR UPDATE

- A HUGE THANK YOU TO
EVERYONE WHO MADE THIS
YEAR A SUCCESS!



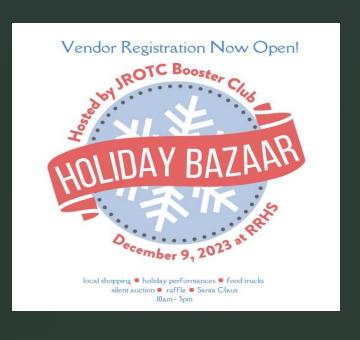
- \$22,163.48 Gross



2023 Vendor Feedback

- 23 out of 70 Vendors:
- Average by Category:
 - Registration 9
 - Communication 10
 - Traffic 7
 - Advertising 8
 - Assistance 9
 - Likely to Return 8
 - Overall 8

Overall, while there were positive aspects highlighted, suggestions for improvement centered on better communication, traffic flow, booth placements, and enhanced advertising to increase patron engagement and sales.





2023 Vendor Feedback

- Vendor Registration Process received ratings from 4 to 10. Most found it straightforward,
 although some had suggestions for improvements, like providing diagrams of table placements.
- **Communication** leading up to the event was generally rated positively, although there were instances where specific information or instructions were suggested for improvement.
- Event Location (Ronald Reagan High) had varied ratings. Some appreciated the indoor setup,
 while others mentioned crowded walkways or desired better visibility.
- Patron Traffic to Booths ranged from decent to crowded, but some vendors felt the traffic did
 not translate into sufficient sales.
- Advertising Quality varied, with positive feedback but also suggestions to increase visibility from roads or external areas.
- Help and Support during the Event received mixed reviews. Some praised the assistance during setup but noted a lack of support during breakdown or exit.
- **Likelihood of Returning as a Vendor** was generally high, with most expressing a willingness to participate again.
- **Improvement Suggestions** included clearer signage, better booth placements, more engaging advertising, involvement of school clubs, and enhancing traffic flow to increase sales.



PTA Liaison - Julie Pietsch

- Please consider joining the Reagan PTA
 - Benefits for family and students
 - Cost is \$7.50...about the same cost as a Starbucks latte
 - www.joinpta.org

Join Reagan PTA.



PTA BENEFITS

*Scholarship Opportunities

*Volunteer opportunites

*Reflections Art Program

*Member Discount

Open Registration \$7.50

Contact: membership@ronaldreaganpta.org

www.joinpta.org





PTA Liaison - Julie Pietsch

Reagan High 25th Anniversary

- Mon, Apr. 29, 6pm
- Alumni welcome!



Battalion Events

7 Mar: Bexar County JROTC Air Rifle Championship

L.E.E. Range

23 Mar: 5th Brigade Orienteering Championship

Canyon Lake HS

23 Mar: NISD District Drill Competition

Stevens HS

26 Mar: March Cadet of the Month

Reagan ROTC Bldg.

27-28 Mar: NEISD Cadet of the Year Board

Location TBD

30 Mar: Lone Guard Solo/Dual Exhibition Competition

and DB/RG BBQ Chicken Plate Sale

Reagan ROTC Bldg.

6 Apr: Central Catholic Skills Meet (Air/Drill)

Central Catholic HS

13 Apr: Texas JROTC Military Skills Meet

O'Connor HS

13 Apr: 5th BDE Raider Championship

Camp Henson

20 Apr: Rattler Battalion Picnic

9-3 PM - NEISD Sports Park

30 Apr - 7 May: USACC Army Drill Championships and

NHSDTC (All-Service Drill Championships)

11 May: NEISD JROTC Awards & Review Ceremony

9-11 AM - Comalander Stadium

28 May: Reagan Graduation

9:30 - 11:30 - Alamodome

4-8 Jun: JROTC Cadet Leadership Challenge (JCLC)

Camp Bullis - Select Cadets (15)

26 Jun: Summer Practice Begins





Adjournment

Thank you for your attendance. We encourage you to stay involved this year by attending our meetings and keeping up with our activities on our Website.

Our next meeting will be Tuesday, April 2, at 7:00pm.

If you have not signed in for this meeting, please do so on the sheet at the back of the room.